



Dr. Pendl & Dr. Piswanger Albania, the Human Resources Consulting Company, very successful in Albanian market since 2001, branch of Dr.Pendl & Dr.Piswanger GmbH in Vienna, is currently looking on behalf of Shell Upstream Albania (SUA) for potential candidates for the position of:

Supply Chain Commercial Specialist

Shell is one of the world's largest energy companies with more than a hundred years' experience in the exploration, development, production, refining and marketing of oil and natural gas, as well as in the manufacturing and marketing of chemicals. Shell Upstream Albania B.V. (SUA), a wholly owned Shell company has an office in Tirana.

Responsibilities of the position include:

- Conduct tenders, perform bid evaluations & drive negotiations with Suppliers in accordance to the CMCP and Project Standards as an overall 'guidance'.
- Ensure delivery & effectively manage contracts while continuously driving value improvement targets.
- Effectively manage contract claims and variations to achieve the best commercial outcome for the venture.
- Identify, develop & implement supply chain improvement opportunities.
- Proactively identify & understand commercial/procurement needs from internal stakeholders
- Manage Supplier Relationships effectively and collaboratively drive familiarisation with Shell systems and expectations
- Ensure collaborative ways of working with Global Category Teams
- Provides support and guidance to other team members to ensure delivery of results where possible.
- Builds effective working relationships with others and makes a constructive contribution within immediate team.

Job Knowledge Skills and Experience

- A degree level qualification (Business, Law, Engineering or equivalent)
- Professional CP or Quantity Surveying qualification (e.g. MCIPS, ISM, RICS) is preferred but not essential.
- A minimum of 3 years' experience in a similar Contracting & Procurement role with a proven experience within CP delivering moderate spend (e.g. contract values from \$50k, up to \$2-3mln),
- Experience in leading tendering activities, from strategy development to contract implementation.
- Good understanding of strategic, technical, legal, finance, taxation and commercial issues.
- Enthusiastic with strong learning mindset and 'can do' attitude.
- Able to articulate in a crisp and precise manner, communicating to all levels of the business, as well as be the face of the business to external Suppliers.
- Uncompromising on HSSE, ethics & compliance is a 'must have'.
- Fluency in Albanian and English language;

Interested candidates are invited to send their resume until **31st of May 2022** to the following e-mail address: aplikime@pendlpiswanger.al

